

Schilling Supply is a leading independent wholesale distributor of business paper, sanitary service products, industrial and retail packaging supplies, health care disposables, janitorial supplies, and cleaning equipment. Our company has locations in La Crosse, Madison and Eau Claire, WI, and Rochester, MN. Our primary customers are industrial/manufacturing accounts, nursing homes, hospitals, schools, lodging and hospitality and building service contractors.

Outside B2B Account Manager for this company will call on mid-market businesses within an established territory making regular sales calls, set meetings with key decision-makers, conduct needs analysis of the account's current supplies and presents a detailed and compelling business case for using our products.

We are looking to hire a full-time Account Manager to learn our business and product lines. The ability to build relationships with customers by taking care of details and follow-up, coupled with a proven strong work ethic, and sales skills are important for this position. This position will be based in our Rochester branch.

We will support you with training, a competitive salary and incentives, plus benefits including health and dental insurance, 401K, vacation, and travel expenses. This is a growth opportunity. EOE/AA.

If you are considering an exciting career in Account Management and future opportunities, please send your resume to:

humanresources@schillingsupply.com